

McCarthy Capital is Investing in Growth



President and Managing Partner Patrick Duffy (left), Finance Director Teri Mercer and Vice President Chase Meyer are part of the Investment team at McCarthy Capital.

since McCarthy Capital was founded in 1986 by Michael McCarthy, who continues to chair the firm's investment committee.

McCarthy recognized the need for a financial services firm that specialized in the counseling of founders, families and management teams of privately held companies in the Central Plains region, as well as

an organization that could facilitate investment in those companies.

Over the years, McCarthy Capital has evolved into a dedicated private equity firm with an exclusive focus on privately held companies generally having revenues of \$20 million to \$200 million. "We have a stable base of core investors, comprised of insurance companies, pension funds, other institutions and high-net worth individuals," Duffy said.

Among Omaha-based companies under the McCarthy Capital umbrella are Medical Solutions, the third largest travel nurse staffing company in the nation, Benaissance, a leading provider of software and payment processing services, and Election Systems &

Software, a leading provider of total election management solutions. The company has also invested in Omaha technology companies Adesta and CoSentry, along with retail giant Cabela's – the nation's largest direct marketer of hunting, fishing and related outdoor merchandise.

Other companies in the McCarthy Capital portfolio are based in North Carolina, Texas, Kansas, Iowa, Arizona, Florida, California, Washington and New York.

Located on the 38th floor of the First National Tower in downtown Omaha, the McCarthy Capital team of 15 investment professionals and analysts review up to 300 new investment opportunities each year.

"Our team members have a wide variety of skills and experiences, from tax and legal experience to financial analysis and business operations," Duffy said. "We work closely with our portfolio company management teams to help them grow their companies. Our partnership approach is hands-on and focused on successful outcomes through executing various growth initiatives."

McCarthy Capital's preference for private, family-owned businesses extends to its commercial lender for the past eight years, First National, which is one of the largest family owned banking companies in the United States.

"First National and the Lauritzen

family are wonderful, engaged members of this community," Duffy noted. "McCarthy Capital shares a similar philosophy. We strongly encourage our team members to get involved with a variety of local charities and give their talents back to the community."

"First National has been a great banking partner," commented Teri Mercer, Finance Director. "At a corporate level, the bank has provided a variety of corporate lending banking services while also serving as the primary bank to a number of our portfolio companies."



For more than 25 years, McCarthy Capital has been growing businesses in partnership with management teams.



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First National Bank is passionate about helping local businesses like McCarthy Capital, www.mccarthycapital.com, because when businesses thrive, so does our community.